



FY14 Profit and Loss Multnomah County Purchasing

How Achieved Type	How Achieved Sub-Type	Cash Releasing Value	Non-Cash Releasing Value	Total Value	Total Type Value
Added Value	Additional Items /Services	2,500.00	.00	2,500.00	
Added Value	Added Value - no Sub-Category Assigned	27,421.00	.00	27,421.00	
Added Value	Total Value of Added Value				29,921.00
Cost avoidance	Market Place Awareness	210,160.00	.00	210,160.00	
Cost avoidance	Other Cost avoidance	85,110.00	.00	85,110.00	
Cost avoidance	Cost avoidance - no Sub-Category Assigned	65,900.00	.00	65,900.00	
Cost avoidance	Total Value of Cost avoidance				361,170.00
Price Reduction	Other Price Reduction	29.00	.00	29.00	
Price Reduction	Price Difference	147,228.00	.00	147,228.00	
Price Reduction	Price Reduction - no Sub-Category Assigned	12,688.00	.00	12,688.00	
Price Reduction	Total Value of Price Reduction				159,945.00
Revenue Generation	Fees	14,400.00	.00	14,400.00	
Revenue Generation	Sale of Surplus Property	8,884.00	.00	8,884.00	
Revenue Generation	Total Value of Revenue Generation				23,284.00
Gross Profit	Gross Profit - Total Savings and Revenue Generation				574,320.00
Direct & Indirect Expenses	Personnel Services			-1,886,320.00	
Direct & Indirect Expenses	Contractual Services			-51,332.00	
Direct & Indirect Expenses	Materials and Supplies			-19,499.00	
Direct & Indirect Expenses	Total Expenses				-1,957,151.00
Net Profit	Net Profit (Savings) Contribution to bottom line				-1,382,831.00
Summary Metrics	Total annual spend on goods and services			665,634,263.00	
Summary Metrics	Total influenceable spend on goods and services			496,919,962.00	
Summary Metrics	Gross Profit (savings) on turnover			.09	
Summary Metrics	Gross Profit per Purchasing Employee			31,906.67	
Summary Metrics	Gross Profit per Professionally Certified Purchasing Employee			47,860.00	
Summary Metrics	Net Profit per Purchasing Employee			-76,823.94	
Summary Metrics	Net Profit per Professionally Certified Purchasing Employee			-115,235.92	